

LANDMARK

BOYANUP STORE SALE

MARKET REPORT

BY MATT WATTS (0437 967 267)

Sale Date: 6 th September 2019			Total Yarding: 1791	
Live Weight	Numbers Sold	Values c/kg	Last Month c/kg	Trend
Friesian Steers 520 - 580kg	10	240		
Friesian Steers 450 - 520kg	42	222 - 236	230 - 232	↑ 2-5
Friesian Steers 380 - 450kg	230	208 - 230	210 - 224	↑ 2-5
Friesian Steers 300 - 380kg	53	182 - 220	210	↑ 2-5
1 st Cross Steers 450 - 550kg	57	272 - 288		
1 st Cross Steers 350 - 450kg	77	260 - 294	296 - 300	↓ 2-5
1 st Cross Steers 300 - 350kg	34	290 - 316		
Beef Steers 450 - 500kg	NY		230 - 276	
Beef Steers 380 - 450kg	92	260 - 322	270 - 308	↑ 5-10
Beef Steers 330 - 380kg	98	300 - 334		
Beef Steers 280 - 330kg	100	312 - 340	290 - 342	FIRM
Beef Steers < 280kg	58	290 - 326	276 - 352	↓ 15-20
Beef Heifers 450 - 500kg	NY			
Beef Heifers 380 - 450kg	23	246 - 270	260 - 268	FIRM
Beef Heifers 330 - 380kg	113	260 - 284	250 - 296	↓ 5-10
Beef Heifers 280 - 330kg	43	248 - 264	260 - 288	↓ 10-20
Beef Heifers < 280kg	33	220 - 230	226 - 290	↓ 20-30
TOTAL	1063			
Appraisal	Numbers Sold	Values \$/hd	Last Month \$/hd	
1 st Cross Steers 12 - 16mth	35	645-800	680 -790	FIRM
1 st Cross Steers 8 - 12mth	37	550 - 580	590 - 660	↓ 50-80
1 st Cross Steers 4 - 8mth	107	370 - 470	430 - 550	↓ 50 -80
Friesian Steers 12 - 16mth	97	570 - 750	600 - 740	FIRM
Friesian Steers 8 - 12mth	205	380 - 545	450 - 545	FIRM
Friesian Steers 4 - 8mth	105	265 - 420	250 - 490	↓ 50-70
Friesian x Jersey Steers	31	200 - 300		
1 st Cross Heifers 12 - 16mth	NY			
1 st Cross Heifers 6 - 12mth	77	320 - 490	445 - 455	FIRM
Cows & Calves	8	1080 - 1520	1120 - 1820	↓100+
Mated Cows	NY			
Mated Heifers	NY			
Bulls	NY			
TOTAL	728			

NEXT SALE: Friday 4th October 2019



BOYANUP STORE SALE MARKET REPORT

Landmark South West Agents reports 1791 head of store cattle were presented for sale in Landmarks Monthly store cattle sale held at Boyanup Saleyards on Friday 6th September 2019.

A larger than normal yarding with 1063 head sold by live weight and 728 head by appraisal. Overall a high quality yarding of forward store conditioned cattle were presented and sold at auction to a large buying fraternity, covering all sectors of the beef industry.

The feeder Friesian steer market held firm in value to 2-5c/kg dearer on Landmarks August store sale, with the 450kg plus steers selling from 222 – 236c/kg and topping at 240c/kg. Competition was well received from graziers and feed lotters.

An exceptional line up of First cross steers were penned and meet boosted enquiry from feeders, to see the 400kg plus steers consistently sell from 272 – 288c/kg, topping at 294c/kg, to be firm on last month's sale.

A very good offering of beef yearling & weaner cattle was presented at auction with most drafts falling into feedlot entry weight categories. Competition from start to finish was very buoyant as feed lotters competed actively on any drafts with weight and lighter stores for backgrounding. Added enquiry from south west graziers also played into the boosted market as values lifted 5 – 10c/kg on August's store sale for the 320kg and above drafts. A smaller yarding of lighter weight steers was on offer with quality not as superior as last months sale, bringing the market back 15-20c/kg to top at 326c/kg.

Beef Heifers continued the trend on from the steers with again any drafts north of 320kg keenly sought after for grain & grass programs to see most sales 260- 275c/kg. lightweight drafts under 300kg sold to values driven by quality on offer, with the small yarding selling from 220-230c/kg.

This month's appraisal sale saw drafts of mostly Friesian steers 8 - 12 months old from south west dairy operations, with improved quality on offer.

First cross steers 12- 16 month old sold for \$645 - \$800/head, while the Friesian steers sold from \$570 - \$750, both classes holding Firm in value from Landmarks August store sale.

The 8-12 month old Friesian steer sector realised values of \$380-\$545, while the 6 month & under poddies, sold from \$265-\$420, values held firm from August's market.

Landmark extends its appreciation to vendors, buyers and underbidders associated with this month's store sale.

REPRESENTATIVE SALE

HD, AL & NJ LINDBERG	10	Friesian Steers	562kg @ 240c/kg	= \$1,350.00
C & R ANGI	10	Friesian Steers	509kg @ 236c/kg	= \$1,202.42
NL & E HADDON	20	Friesian Steers	451kg @ 233c/kg	= \$1,051.51
LB & KR HONEY	10	Angus/Friesian Steers	556kg @ 288c/kg	= \$1,601.28
LAURELDENE FARMS	28	Angus/Friesian Steers	477kg @ 278c/kg	= \$1,324.87
WS PARTRIDGE & SONS	43	Angus/Friesian Steers	398Kg @284c/kg	= \$1,129.17
LT TOOVEY & SONS	18	Angus Steers	371kg @ 320c/kg	= \$1,190.47
M & AJ BELL	42	Angus cross Steers	354kg @ 324c/kg	= \$1,148.48
YACKABOON GRAZING	16	Murray Grey Steers	338kg @ 334c/kg	= \$1,129.34
KL & SA PAYNE	50	Angus Steers	309kg @ 337c/kg	= \$1040.04
IL & J TRIGWELL	13	Angus Heifers	371kg @ 278c/kg	= \$1,031.81
M & AJ BELL	19	Angus Cross Heifers	363kg @ 277c/kg	= \$1,005.09
D DAGOSTINO & SONS	17	Angus/Friesian Steers	16-18 months	= \$800
KITCHEN FARMS	15	Friesian Steers	16-18 months	= \$750
P & G OATES	50	Friesian Steers	14 months	= \$525 - \$575
MAHAFFEY F/T	40	Friesian Steers	10-12 months	= \$450 - \$500
BRAMLEY DAIRY TRUST	29	Friesian Steers	6-8 months	= \$380 - \$450
STENELEES PASTORAL CO	24	Angus/Friesian Heifers	10-14 months	= \$465 - \$490